# SOUTHAMPTON FREIGHT SERVICES LTD

A new way forward...





### An Introduction to SFS

### A new dawn...a new approach

Southampton Freight Services Ltd., was founded as a family business in 1998, with the aim to provide a traditional freight forwarding service for the local community.

Our fundamental philosophy is to combine a competitive service, yet with a personal approach.



We are now internationally recognised as a formidable force in the forwarding world, offering a comprehensive range of services both import and export, by air, sea and road. Our reputation for speed and efficiency is supported by an infrastructure capable of handling all aspects of overseas trade, offering total logistical support - an extension of your own company.

Our unique approach to freight forwarding is supported by a diverse client base, from the largest cruise operators in the world, to the smallest of importers working from their homes.

## Air Freight – Import & Export



Our air export department arranges your consignments directly with the airlines, therefore we provide flexible, regular and reliable services not reliant on the schedules of consolidators. This unique factor benefits not just our clients in the UK, but ultimately ensures that the consignee does not have to pay excessive agency fees at destination, nor will they be required to wait whilst the shipment is broken down from a consolidation. This unique style of operation saves time and money — major factors when using air services worldwide.



The products we handle through our air export department vary considerably. Our expertise in the movement of urgent ships spares and AOG aircraft parts is applied to all the cargo we handle. From fresh cut flowers sent to the Caribbean islands, digital camera equipment into the USA, optical fibre to the Far East or air conditioning equipment into the Middle East, Southampton Freight Services deliver your goods on time and in perfect condition.



We export large quantities of fresh cut flowers

## Air Freight – Import & Export

Our import department offers wide ranging services from all points of the globe. With our combination of our overseas warehouses and affiliate offices we can arrange air consignments from any origin point into the UK, or onto European/World destinations. Our Southampton HQ has been accredited ERTS status by HM Customs. This allows us to import directly into our bonded facility and clear your consignments through Customs whilst the goods remain safely in our possession. Using this routing allows us to offer heavily discounted airline handling and customs clearance charges and rent free storage.\*



We operate the trucking and handling operations from

Heathrow to Southampton for several airlines, in particular Virgin Atlantic Cargo. Our close relationship with Virgin enables us to offer premium direct services from nearly 30 origin stations worldwide including New York, Dubai, Tokyo and Cape Town, straight through to our warehouse in Southampton. We also handle hundreds of consignments arriving into London each month via our Heathrow office, and arrange immediate customs clearance and delivery to



anywhere within in the United Kingdom.

## Sea Freight – Import & Export

Southampton Freight Services were an integral part of the production and assembly of wind farms in the USA. We were called in to salvage a multi-million pound contract after a large global forwarder had underperformed and jeopardised the production date. We acted immediately, safeguarding several years of UK export business.



Over a two-year period, we arranged the export of more than 3000 tonnes of pre-impregnated frozen carbon fibre in refrigerated container units, all set at -18 degrees Celsius, into various warehouses across the USA. The product had to be kept in a constant frozen state to ensure its integrity was not compromised. The huge wind turbines were then assembled and the wind farms have since become a regular sight across the USA and indeed the world.

Our global operation provides a complete door-to-door service. The advantage of using Southampton Freight Services is that we don't have to rely on poorly performing branch offices that may undermine our work ethos. If one of our overseas agents is not acting in the best interests of our clients, we have the ability to terminate our contract with immediate effect and source a new affiliate. Large global forwarders are not afforded this luxury, and therefore are unable to offer a truly personal, yet professional global service.



## Sea Freight – Import & Export



Through our direct links with H.M Customs & Excise, we can offer efficient and speedy import clearances, through to final delivery anywhere in the UK. Our sea import department handle all types of cargo, from cars or machinery to garments and garden furniture. We arrange import and export consignments through all UK ports, adhering to your specific instructions regarding customs formalities. Our experienced team, with almost 200 years' combined industry service, offer detailed advice and assistance on any aspect of sea freight movements.

Our export ocean freight department offers comprehensive FCL (full load) and LCL (groupage) services to over 550 destinations worldwide. In addition to standard cargo we also arrange project and charter movements. Our prime location, near the port of Southampton, enables us to provide you with direct access to one of the largest ports in the UK. Southampton Port actually handles 7 per cent of the entire seaborne trade for the United Kingdom, and is the heart and soul of the UK's cruise industry.



## Road Freight – Import & Export



We offer a comprehensive range of part and full load services by road, both export and import. All consignments are tracked by our staff, giving you peace of mind that we are in total control of your cargo from the minute it is collected. We notify departure times, expected delivery dates and a proof of delivery if required. Certificates of despatch are supplied for all consignments.

Utilising our network of overseas agents provides us with direct access to local operators at origin, thus allowing us to provide regular groupage, full load\* and dedicated vehicle\*\* services from any mainland destination straight to your warehouse or to a third party destination/country.



<sup>\*</sup> Full load - 13mtr trailers rigid or curtain sided

<sup>\*\*</sup> Dedicated vehicles of any size

### International Courier

Our international courier service delivers your cargo direct to your customers' door, anywhere in the world. The POD is automatically emailed direct to your desktop.





We offer next working day delivery across Europe\*, including the Balearic Islands, and 2 working day deliveries across the USA, Middle East and Asia. We have simplistic and flexible monthly or weekly invoicing, with NO minimum spend. You are in complete control.

Individual services have been crafted to ensure local knowledge is a key factor when in control of your cargo. This way we can ensure there is nothing left to chance when arranging deliveries - even in the remotest of worldwide locations.



No risks

### International Courier

Our international courier service combines speed and efficiency, with our own personal touch to provide a solid, reliable and cost effective door-to-door operation.



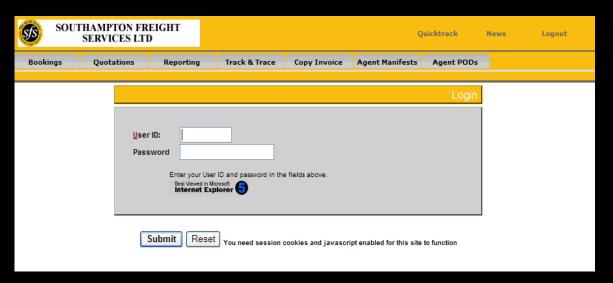
Using our international express courier service takes away the rigmarole of phoning your suppliers or searching the web for your proof of deliveries (PODs). Our state of the art computer software scans the web for PODs every 5 minutes and automatically emails it to you.



Our philosophy is to reduce your workload and allow more time for dealing with your own customers' needs – or simply having a coffee whilst you allow Southampton Freight Services to bring the information directly to your desktop.



## International Courier – Web Bookings

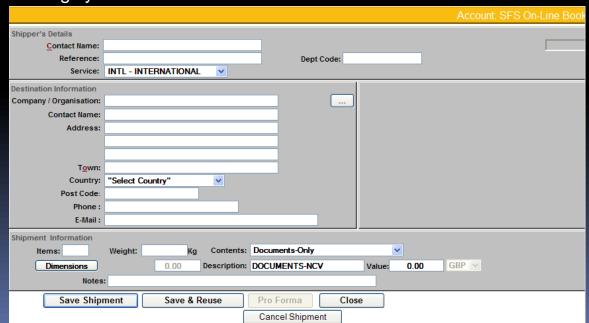


Our new web based booking system allows you to complete your consignment details online through our dedicated and secure web system. You can produce consignment notes and bar-coded labels for your cargo.

### Our easy to use web based courier booking system

In addition, our specialist software allows you to check POD's, print shipment reports, check pricing, send messages to our operations department and also receive updated shipment information — you are in complete control.





## Specialist Shipments – Air & Sea

Below is a fully converted six-wheel drive Range Rover - one of six specially designed and converted for a Prince in Saudi Arabia. Southampton Freight Services imported the standard vehicles form Germany for modification and then re-exported two by air freight and four by sea freight, all the way to Jeddah. All customs formalities are observed internally, thus ensuring the correct procedures are followed.





We imported this impressive customised carbon fibre corvette (above) from the USA by air freight and delivered it on a specialist car trans-porter to Paris for an exhibition. Once finished, we re-exported by sea freight back to the owner in Seattle.



Another version for the Prince – a customised hunting vehicle.

# Specialist Shipments – Air & Sea

We recently exported this Aston Martin DBS to Jakarta, Indonesia for an international client. We sent the beautiful car by airfreight to Singapore, and arranged with our local agent to handle the temporary importation, and re-export by sea freight into Jakarta in a sealed container. The whole operation was coordinated by our office in Southampton, from collection through to final delivery. The vehicle was loaded into the sea container just 6 hours after the flight arrived into Singapore.



Aston Martin DBS – our export department co-ordinated the movement by air to Singapore and then onto Jakarta, Indonesia via containerised sea freight.



These specially modified Mercedes vehicles were exported to Northern Africa by sea freight on a RO/RO (roll on – roll off) service.



## Specialist Shipments



This was the movement of a very large yacht mast via sea freight to New Jersey, USA. It was over 17 metres long! We have access to all types of specialist equipment including low loaders, cranes, hi-ab's, flat rack containers to name but a few — therefore allowing us to move any type of cargo worldwide with minimal fuss.

Below is a helicopter that we imported from the USA via sea freight. Packing into a container is a time-consuming operation, but the cargo must be properly secured for its journey.

As you can see, the rotor blades have been removed and are stowed separately in the container. Once loaded and secured, the helicopter remains fixed in place until unloading at destination.







## Temperature Controlled Cargo

We export fresh fruit / vegetables, by airfreight to the Caribbean, for consumption onboard cruise ships for their weekly cruise programme. We use specially designed, fully-insulated thermal containers to maintain a constant temperature using dry ice and an innovative air flow system to ensure the product is kept in perfect condition for the duration of its journey. The units are equipped with downloadable data logging, enabling you to print out a full report detailing the temperature history of its entire journey.



After arriving by air into the Caribbean, the units are transported by truck from the airport and delivered alongside the cruise ship within 3 hours.



The temperature can be set from between -2oc to + 2oc and maintained for 3 days before the batteries need replacing, allowing ample time for movement anywhere in the world whilst ensuring the product remains in perfect condition. The containers can be used for all types of product from fresh / frozen food stuffs to pharmaceuticals.



## Temperature Controlled Cargo

The containers are only opened once alongside the cruise ship in the port. The port workers unload each box individually and load onto the cruise vessel, under the watchful eye of the local Customs and Port Quarantine officials, who check through the amounts and quality of the fresh produce.



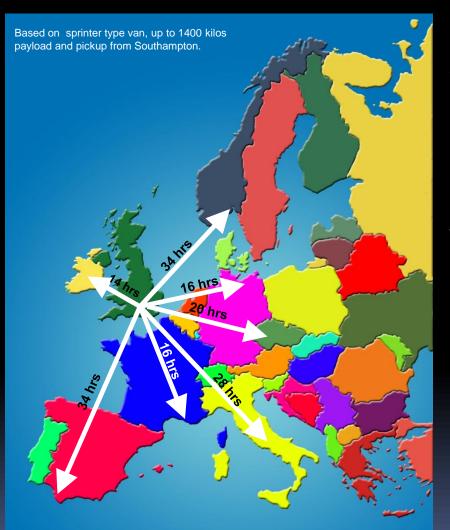


As you can see, the strawberries here arrived in pristine condition.

From loading in the UK to arrival alongside the cruise ship in the Caribbean takes less than 3 days!



### Dedicated Deliveries



Moving urgent consignments can sometimes be a daunting and expensive task but with Southampton Freight Services you are safe in the knowledge that time specific deliveries are a major part of our daily routine.

Urgent shipments are often restricted for European delivery because of the size or frequency of aircraft servicing the particular destination. We have hundreds of vehicles at our disposal, from small vans and sprinters, to curtain side 7.5 tonne and beyond.

Our constant monitoring of the availability of vehicles Europe wide allows us not only to position a vehicle in minimal time – but at a cost-effective rate.



We can deliver to Munich at o600 hrs the following day, Copenhagen in 24 hrs or indeed anywhere in Europe\* within 2 days.

\*EU deliveries only

## Dangerous Goods



Our awareness and experience in dealing with dangerous goods means moving all types of hazardous cargo from flammable liquids to explosive materials by air, sea and road is a hard task made easy by Southampton Freight Services.

Our drivers, warehouse and operations staff are trained in accordance with IATA, IMDG & ADR regulations. We provide detailed assistance on the packing and movement of dangerous goods worldwide.



Dangerous goods are subject to extremely strict regulations for packaging and documentation.

Our packing facility handles all types of dangerous goods and provides you with the correct documentation and packing materials to ensure smooth transport of your product through to your client overseas.



Explosives – we handle multiple air shipments worldwide

### Online@SFS

The internet has completely revolutionised the way international transport is approached. Southampton Freight Services embraced the worldwide web in its first month of operation and have continued to be at the forefront of technological advances since. Indeed we were the first agent in the UK to be tested for ISDN connection through to the central HM Revenue & Customs system and, since the introduction of broadband, we have been constantly updating our systems to keep one step ahead of our competitors.







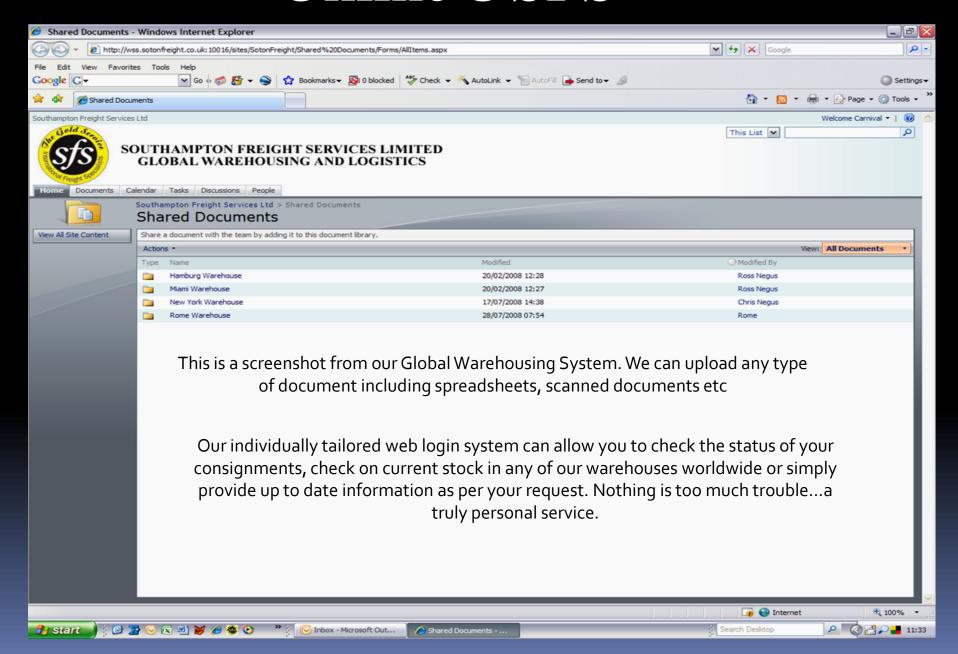
Our web-based system can be tailored according to your particular needs, therefore offering you complete control and flexibility – something our rivals simply cannot compete with. We can update warehouse stock lists from any of our global warehouse sites, provide individual shipment updates or indeed any specific information according to your individual requirement. We aim to offer complete flexibility, because everyone's needs are very different.

Our system is firewalled and password protected, therefore making it completely secure. We can provide additional logins for your clients or suppliers and restrict any information they view. The system is also compatible with mobile phone web browsers so you can get updates whilst on the move. You are in complete control.

Fully Secure



### Online@SFS



### Global Cruise Logistics

Southampton Freight Services Ltd have established a global network consisting of specialist companies in the Marine and Cruise Logistics sector, offering detailed logistical solutions for the industry.



### on a global scale



Denmark UAE Faroe Islands Finland Germany Greenland Holland Iceland Italy Norway Poland Singapore Spain Sweden United Kingdom USA

www.marinelogisticnetwork.com























## Global Cruise Logistics

Please visit our website @ www.marinelogisticnetwork.com for more information.

### The Power of One

Cruise & Marine Logistic Network offers freight transport and logistics management services for the cruise and marine industry



#### Cruise & Marine Logistic Network

The world's first network of specialists serving the cruise and marine industry. The network is founded with the aim of fulfilling the logistical needs of shipowners and shipyards worldwide. Any day, any time and always with personal service.

#### Range of Services

- · Transportation by road, sea & air
- Temperature controlled cargo
- Warehousing
- Consolidation & de-vanning
- Distribution
- Supply chain management
- Logistics planning
- Tailor made IT-systems
- Track & trace (24/7 access)
- Intermodal service
- Special project cargo services
- Heavy lift
- Dry docks
- New buildings & refurbishment



Cruise & Marine
Logistic Network
ensures personal
attention and
service any time

#### **Contact Information**

Visit our website: www.marinelogisticnetwork.com

Write to us at: info2@marinelogisticnetwork.com









## SFS Headquarters



Our fleet of vehicles, premises and our own temperature controlled 'SKYcooler' air freight units used for the transportation of foodstuffs, pharmaceuticals etc worldwide by air freight.

## SFS in the Community

In addition providing funds for the Anthony Nolan Trust, and other charitable organisations we support each year, we also support our local football team, Southampton FC, with a 20' x 2' reversible board near the team dugouts and directly in view of the television cameras. We're proud to associate our company with the local community and work hard to promote local business through both association and recommendation.



## Recycling and energy efficiency



At Southampton Freight Services we have a strict policy on wastage and ensure we recycle 95 per cent of our waste paper. We lobbied our local council to provide a recycling collection service but were unfortunately forced to source the services of a private waste collection firm to handle our weekly quantity.

We aim to promote environmental issues within our organisation, and actively encourage our workforce to save wastage, not to print documents unnecessarily and cycle into work. Our premises benefit from environmentally friendly systems such as Passive Infrared Sensor Lighting (PIR), carbon friendly air conditioning and low emission VDUs.



## Contact the SFS Operations team

#### Air Export

Stuart Green – <u>Stuart@sotonfreight.co.uk</u>
Angela Skilton – <u>Angela@sotonfreight.co.uk</u>
Natasha Stone – <u>Natasha@sotonfreight.co.uk</u>
Ross Negus – <u>Ross@sotonfreight.co.uk</u>- M.D.
Generic – airexport@sotonfreight.co.uk

#### Air & Sea Import

Adam Pearce - Adam@sotonfreight.co.uk
Cara Cairns - Cara@sotonfreight.co.uk
Chris Negus - Chris@sotonfreight.co.uk
Generic - imports@sotonfreight.co.uk

#### Sea & Road Export

Angus McInnes – <u>Angus@sotonfreight.co.uk</u>
Joe Vivier – <u>Joe@sotonfreight.co.uk</u>
Stan Layton – <u>Stan@sotonfreight.co.uk</u> – GM
Chloe Day – <u>Chloe@sotonfreight.co.uk</u>
Generic – <u>searoad@sotonfreight.co.uk</u>

#### **Int'l Courier**

Sue Savage – <u>Sue@sotonfreight.co.uk</u> Sam Skilton – <u>Sam@sotonfreight.co.uk</u> Generic – <u>courier@sotonfreight.co.uk</u>

### <u>Sales</u>

Dave Negus – <u>Dave@sotonfreight.co.uk</u> – S.D. Belinda Leadley – <u>Belinda@sotonfreight.co.uk</u> Generic – Sales@sotonfreight.co.uk

### <u>Accounts</u>

Generic – accounts@sotonfreight.co.uk
Wendy Baldwin – Wendy@sotonfreight.co.uk
Belinda Leadley – Belinda@sotonfreight.co.uk

Please feel free to email our team, but don't be afraid to call. We do not have automatic answering systems or call waiting – simply a friendly team of professionals waiting to speak with you

### Our Global HQ



Southampton Freight Services Ltd Unit 18, South Hampshire Ind. Park, Totton, Southampton, Hampshire, United Kingdom SO40 3SA

#### Contact:

Tel: +44 (0) 23 8086 0999 Fax: + 44 (0) 23 8066 1444

Email: mailbox@sotonfreight.co.uk

Web: www.sotonfreight.co.uk

